



EDEXCEL BTEC HIGHER NATIONAL DIPLOMA (HND) IN BUSINESS PROGRAMME

JANUARY - MAY - AUGUST INTAKES



Programme Description

The Higher National Diploma in Business programme is examined by Pearson BTEC (UK) and meets international standards of quality delivery. It provides a broad introduction to business and relevant practical business knowledge and skills in areas such as; Accounting, Finance, Entrepreneurship & Small Business Management, Operations Management, Marketing, Human Resource and Business Management. The programme aims to widen access to higher education and enhance the career prospects of the graduate.

Programme Objectives

- To equip students with business knowledge and skills necessary to achieve high performance in the global business environment.
- To offer employability skills and knowledge essential for entrepreneurship, employment or higher education aspirations.

Career Opportunities

Business Development • Business Consultancy • Office/Business Administration
Operations Management • Human Resource Management • Sales & Marketing • Accounting

Admission Requirements

BTEC Level 3 qualification in Business OR
IGCE - 'A' level with passes in English and Mathematics OR
KCSE – C (Plain) with C- in English and Mathematics
ICT Proficiency - ICDL or any other proof of basic computer literacy

Qualification for the award

To qualify for a Higher National Diploma in Business award, a student must take a total of 16 units, comprising of 8 Core units and 8 Electives. However, a student can earn a Higher National Certificate (HNC) after one (1) academic year of specific course combinations.

Course Duration and Timetable

Two (2) academic years which is equivalent to 6 semesters.

Full Time: Monday to Friday: 08:30 am - 10:30 am | 11:00 am - 01:00 pm
02:00 pm - 04:00pm (Tutorial Sessions)

Part Time: Monday to Friday: 05:30 pm - 08:00 pm
Saturday: 08:30 am - 10:30 am | 11:00 am - 01:00 pm

What next after HND

After successfully completing the Higher National Diploma in Business, a student can proceed to the final year of the BA (Hons) - Business Management Degree of the University of Sunderland. This programme is offered at INtel College by the University of Sunderland.

Course Fees

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|------------------------|---------------|--------------|
| Admission Fee: | KShs. 10,000 | One Time |
| Tuition Fee: | KShs. 92,000 | Per Semester |
| Extra Unit: | KShs. 30,000 | Per Unit |
| BTEC Registration Fee: | 260 UK Pounds | One Time |
| Examination Fee: | 120 UK Pounds | Annually |
| ICDL | KShs. 47,000 | |




Course Schedule (Modules)

| Year One (Level 4) | Year Two (Level 5) |
|--|--|
| Core Units (ALL are Compulsory) | Core Units (ALL are Compulsory) |
| <ol style="list-style-type: none"> 1 Business and the Business Environment 2 Marketing Essentials 3 Human Resource Management 4 Management and Operations 5 Management Accounting 6 Managing a Successful Business Project | <ol style="list-style-type: none"> 1 Research Project 2 Managing a Successful Business Project |
| Electives (Any TWO are required) | Electives (Any SIX are required) |
| <ol style="list-style-type: none"> 1 Business Law 2 Innovation and Commercialisation 3 Entrepreneurship and Small Business Management 4 Financial Accounting | <ol style="list-style-type: none"> 1 Taxation 2 Statistics for Management 3 Business Strategy 4 Business IT Systems 5 Business Systems 6 Developing Individuals, Teams and Organisations 7 Human Resources – Value and Contribution to Organisational Success 8 Consumer Behaviour and Insight 9 Customer Value Management 10 Sales Management 11 International Marketing 12 Brand Management 13 Planning for Growth 14 Tapping into New and International Markets 15 Pitching and Negotiation Skills 16 E-Commerce and Strategy 17 Social Media and Practice 18 Business Intelligence 19 Understanding & Leading Change 20 Global Business Environment 21 Employee Relations 22 Digital Marketing |

Admission Process

- Complete the admission form available at the college or downloadable at www.inteluni.ac.ke
- Attach certified copies of academic credentials, two (2) passport size photos and proof of identification (National ID or Passport)
- Pay admission fee of KShs 10,000/- (Ten Thousand Shillings only) by cash deposit or cheque payment direct to the college account. Account details to be provided on request
- Submit the above items to INtel College.

Note: Professional and Short Courses are also available on recommendation by the Academic Board based on your area of interest.

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 @INtel_College

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